

**Position:**

Sales Manager

**Get to Know Us:**

Rudy's Performance Parts was founded in 2008 and we pride ourselves in being the industry leader in automotive performance parts and accessories. Here at Rudy's, we are well known for offering the absolute best customer service and product variety in the automotive world. We treat all of our employees like family and offer a casual work environment that not only encourages your best, but also rewards it with endless room to grow.

- Are you looking for a change?
- Are you looking for a career?
- Are you a problem solver?
- Are you a critical thinker?
- Do you want to be recognized for your hard work?
- Do you want the opportunity to truly love coming to work every day?

If you answered "yes" to any of the questions above, then Rudy's is the place for you!

**What You'll Be Doing:**

- Training, motivating and advising team of sales representatives
- Overseeing sales team to ensure company standards are being upheld
- Identify knowledge gaps within the team, and develop a plan to fulfill them
- Represent our company, with a comprehensive understanding of our offerings
- Communicating with current and potential retail/wholesale customers via phone and email
- Addressing customer concerns/issues before, during and after the sale
- Entering customer estimates and invoices through our ERP system
- Providing in depth technical support for all products we sell
- Exploring new opportunities to generate more sales
- Selling customers the parts they need for their vehicles

**What We're Looking For:**

- High school diploma or equivalent
- 2-3 years of management experience preferred
- Excellent communication, interpersonal, and organization skills
- Superior leadership ability
- Automotive experience preferred
- Good computer skills
- Strong prioritization and time management skills
- Must pass a drug screen and background check prior to employment

**Benefits:**

- Casual work environment
- Competitive salary with annual pay raises and annual bonuses based on performance
- Paid vacation, sick, holidays
- Medical, dental, vision insurance options
- 401(k) retirement plan with 4% company match
- Parts sold at cost

**How to Apply:**

If you are interested in this position and think you have what it takes to be a part of the Rudy's team, send an email with your cover letter, resume and salary requirements to: [tim@rudysdiesel.com](mailto:tim@rudysdiesel.com). You may also reach out with additional questions that are relevant to this role.