

Position:

Sales Specialist

**Get to Know Us:**

Rudy's Performance Parts was founded in 2008 and we pride ourselves in being the industry leader in automotive performance parts and accessories. Here at Rudy's, we are well known for offering the absolute best customer service and product variety in the automotive world. We treat all of our employees like family and offer a casual work environment that not only encourages your best, but also rewards it with endless room to grow.

- Are you looking for a change?
- Are you looking for a career?
- Are you a problem solver?
- Are you a critical thinker?
- Do you want to be recognized for your hard work?
- Do you want the opportunity to truly love coming to work every day?

If you answered "yes" to any of the questions above, then Rudy's is the place for you!

What You'll Be Doing:

- Answering inbound calls from retail customers and dealers
- Selling customers the parts they need for their vehicles
- Exploring new opportunities to generate more sales
- Entering customer estimates and invoices through our ERP system
- Addressing customer concerns/issues before, during and after the sale
- Providing in depth technical support for all products that we sell

What We're Looking For:

- High school diploma or equivalent
- 3+ years of sales experience
- Automotive experience preferred
- Good computer skills
- Ability to think critically with strong analytical skills
- Strong prioritization and time management skills
- Business acumen with superior communication skills
- Commitment, accountability and great attitude

Benefits:

- Casual work environment
- Competitive salary with annual pay raises and annual bonuses based on performance
- Paid vacation, sick, holidays
- Medical, dental, vision insurance options
- 401(k) retirement plan with 4% company match

How to Apply:

If you are interested in this position and think you have what it takes to be a part of the Rudy's team, send an email with your cover letter, resume and salary requirements to: tim@rudysdiesel.com. You may also reach out with additional questions that are relevant to this role.